

Semester	Course code	Course	Outcomes
Sem-I	CC-101	Principles of Economics-1	By studying this subject students will clearly understand basic concepts used in economics. They will understand law of demand on the basis of utility, Consumer's Equilibrium Concept with the help of Indifference Curve and Budget Line, the relationship between demand and other factors, and how change in various factors affects demand. They will learn the concept of production function, how production units are decided and how production changes with time.
	CC-102	Human Resource Management	The students after studying this paper will get a clear understanding of functional areas of human resource management like recruitment, training, development, transfer promotion, demotion and ethical issues related to human resource management.
	CC-103	Accountancy - 1	The students after studying this paper will get a clear understanding of accounts; and to have sound basic skills of accounting. They will get idea of entries to be made for different type of transactions of various types of business, for example consignment accounting and difference between the consignment accounting and branch a/c, fire claim a/c, single entry into double entry system etc.
	CC-104	Commercial Communication-I	It will be helpful for students to increase confidence and ability to communicate orally while using technology. It will improve collaboration and communication skills of students and will enhance multimedia literacy skills of students. Students will easily get in touch with their communicative aspects. Students will understand different communicative techniques.
	CC-105	General English: text & composition	Students will get idea about the hurdles of language. They will develop their vocabulary and will aware about the current issues of the world. Students will get insight into learning of life skills, cultures and human behavior, basic skills of reading, listening and writing,

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			narrative writing, paragraph writing and tense structure.
	CE-101	Financial accounting - 1	With this syllabus, students will get the knowledge of piecemeal distribution and final accounts of companies and share capital transaction and redemption of redeemable of preference share capital.
	SE-101 B	Basic statistics - 1	With this syllabus students will get the knowledge of basic knowledge of statistics and its applications and introduce statistics, so that they can use in the field of commerce and industry. Besides that they will get basic knowledge of the topics like correlation, regressions and business forecasting
	SE-101D	Secretarial Practice-1	The students will learn the concept of secretary, powers and responsibilities of company secretary. They will also study the types of companies, procedure of allotment of shares, role of promoters, listing of securities etc.
	SS-101 C	NSS	This subject develops understanding in students about the community in which they work. Students will study about National Service Scheme with its objectives, its structure, functions and responsibilities of NSS workers etc. students will also learn about activities of NSS and financial system under this scheme.
	FC-101 F	Life insurance services	Students will get knowledge about insurance, its nature, evolution and importance. They will be aware of lic, nature of life insurance and various types of policies.
Sem-II	CC-106	Principles of Economics - II	By studying this subject students will clearly understand various concepts used in microeconomics. They will understand the importance and relevance of various decisions used to run business. They will learn about different market structure and the concepts of cost and revenue, and profit/loss situation and Understand how a producer decides the production. They will understand remuneration and its distribution among the

			factors of production.
	CC-107	Fundamentals of Marketing Management	Students will get awareness about the advanced concepts of marketing management and digital marketing, social marketing and marketing 4 p, launching of products, customer perceptions etc. Students will get understanding of fundamentals marketing concepts, theories and principles areas of marketing and will learn to apply the knowledge, concepts, tools necessary to overcome changes and issues of marketing in a changing technological landscape. They will develop creative solution to marketing problems.
	CC-108	Accountancy - II	With this syllabus students will get the knowledge of topics in accountancy like joint venture account, investment account and hire purchase account computerized account etc.
	CC-109	Commercial Communication- II	It will be helpful for students to increase confidence and ability to communicate orally while using technology. Students will learn 7 Cs of business letter writing, kinds of business letters, routine business letters, business presentation techniques etc, besides that they will learn how to write resume and business application.
	CC-110	General English : Grammar and Composition	Students will learn tenses, nouns and verbs, articles, sentence writing and dialogue writing etc. They will develop their vocabulary and will aware about the sentence building. Students will improve in writing skill.
	CE-102 A	Financial Accounting – II	This will help the students to understand the basics of accounting standards its applications and underwriting accounts ,purchase of business transaction and insurance company accounts, redemption of debenture etc.
	SE-102 B	Operations research	It helps students to gain understanding of statistical techniques like transportation problem, assignment and replacement problem,PERT and CPM , liner programming etc are applicable to business and acquire comprehensive knowledge of the subject to the

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			students opting for professional and academic course where statistics is a part of the curriculum.
	SE-102 D	Secretarial Practice-II	Students will get knowledge about alteration of share capital, its procedure, debenture capital market etc. in business. They will also learn about administration of company law, company administration, its governance and winding of company procedures.
	FC 102 A	Environmental studies	Students will be aware of the multi-disciplinary nature of environmental study. Students will understand the importance of environment and related issues and will know about natural resources, eco system, bio diversity they will also get knowledge about environmental pollution, global warming and how it affects human beings.
	SS 102 A	NSS	This subject develops understanding in students about the community in which they work. It develops capacity to meet emergencies and natural disasters among the students and the value national integration and social harmony. Students will learn about youth leadership, life skills, and social and civic responsibilities.
Sem-III	CC-201	International Economics & Public Finance-I	Students will understand the importance and need for international trade. They will learn about terms of trade and how countries earn from international trade. They will differentiate between free trade policy and protection trade policy. They will get an idea why international trade is not free and they will get in-depth understanding on exchange rates, and differentiate between flexible and floating exchange rates.
	CC-202	Indian financial system	Students will get awareness about the fundamental concepts of Indian financial system and the importance of Indian financial system to understand the elements of financial system i.e. Money market and Capital market and depository system etc.
	CC-	Taxation-I	Students will get idea about the income tax act,

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	203		1961 as applicable to the 'assessment year and basic conceptual & working knowledge of income tax. Students will get deeply knowledge of heads of income tax salary and house property.
	CC-204	Commercial Communication-III	Students will get idea about the hurdles of the language and will able to understand about communicative techniques. They will use effective interpersonal communication and listening skills and identify the various aspects of the organizational setting for business communication. Students will improve their writing skill. They will get the knowledge of how to write an application for a particular post. Students will easily get in touch with their communicative aspects. Students will create skills that can help them to writ job application and resume.
	CC-205	Fundamentals of Statistics-1	Students will get awareness about the various concepts and tools of business statistics like probability, mathematical expectation and limit.
	CE-201A	Cost Accounting-1	To acquaint the student with the basic concepts and tools used in cost accounting, components of cost their accounting and management control
	CE-202A	Corporate Accounting	Students will learn basic accounting procedure for valuation of goodwill and shares of company and the information and liquidation of a company and the applications of basic of accounting into corporate accounting of special companies like banking companies and electricity companies.
	FC-201 D	General Insurance	Students will understand the concept of General Insurance and its utility. They will learn risk management in insurance and various types of insurance.
	SS-201 C	Company Secretary-Duties and Functions	Students will get knowledge about company secretary related duties and functions to the students. They will learn concept of Company secretary, Appointment of company secretary, functions of company secretary, Rights and duties of company secretary, Qualification of Company secretary, Removal of company

			secretary, Company secretary in employment, Writing of minutes of company meeting etc. in this course.
Sem-IV	CC-206	International Economics & Public Finance-II	By studying this subject students will get clarity on public finance, and understand the difference between public goods and private goods, the importance of public expenditure and its effects on production, employment and income distribution in the economy. They will get a glimpse of taxation, public debt, deficit finance, disinvestment, etc. and understand direct and indirect taxes. They will appreciate the impact of taxation on production, employment and income distribution in the economy.
	CC-207	Production Management	By studying this subject students will gain knowledge about managing production process. They will have better understanding of quality management and reducing production cost. The students will learn how to run operations effectively and modern production methods.
	CC-208	Taxation - II	Students will get deeply knowledge of heads of income tax like business and professional income, capital gain, income for other source and basic knowledge of GST.
	CC-209	Commercial Communication-IV	Students will get idea about the hurdles of the language and will able to understand about communicative techniques. They will use effective interpersonal communication and listening skills and identify the various aspects of the organizational setting for business communication. Students will improve their writing skill. They will get the knowledge of how to write an application for a particular post. Students will easily get in touch with their communicative aspects. Students will create skills that can help them to writ job application and resume.

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	CC-210	Fundamentals of statistics-II	Students will get awareness about the various concepts and tools of statistics like arithmetic and geometric progression, differentiation etc.
	CE-203 A	Cost accounting - II	Students will learn basic of cost accounting for service providers and learn the topics of abc method and operating costing, job batch costing, contract account, unit costing, reconciliation statement (financial account, cost account).
	CE-204 A	Auditing - I	Students will learn basic of auditing ,types of auditing and verification and valuation of assets ,vouching etc.
	FC 202 A	World Trade Organization	Students get the knowledge about WTO, its structure and know functioning of it. Students will also get knowledge regarding role of WTO in foreign trade.
	SS 202 B	Presentation skills	It will improve collaboration and communication skills of students and will enhance multimedia literacy skills of students. Students will easily get in touch with their communicative aspects. Students will understand different communicative techniques.
Sem-V	CC-301	Economics of International Trade	Students will learn about the international trade. They will be able to understand how economic decision impacts the international trade. They will have understanding about various theories of international trade, trade policies, exchange rate determination and its impact on economy.
	CC-302	Marketing Management in practice	Students will able to understand various topics of marketing like service marketing, customer retaining management ,rural marketing and various case study related to marketing.
	CC-303	Business Law-1	Students will be able to understand basics of various kind of mercantile laws that are used in routine commercial transactions and use the knowledge of mercantile laws while they are interacting in any business transaction/activity.
	CC-304	Commercial Communication-IV	Students will get idea about the hurdles of the language and will able to understand about communicative techniques. They will use

			<p>effective interpersonal communication and listening skills and identify the various aspects of the organizational setting for business communication. Students will improve their writing skill.</p> <p>They will get the knowledge of how to write an application for a particular post. Students will easily get in touch with their communicative aspects. Students will create skills that can help them to write job application and resume. Students will easily get in touch with their communicative aspects. Students will become more relevant to contemporary market demands. Students will create skills that can raise their employability level.</p>
	CC-305	Fundamentals of Statistics - III	Students will get awareness about the various concepts and tools of fundamental statistics like probability distribution and quality control methods and integration.
	CE-301 A	Cost & Financial Accounting	Students will get idea about cost accounting process costing, marginal costing etc. Students will learn to compute cost of a product by preparing Process accounts. They will study differentiate between Joint products and by-products, and apportion costs appropriately to determine the costs of such products. They will learn to evaluate Work-in-progress in a process using FIFO or Average Cost methods and also learn to calculate the break-even point in a production process. Students will study about how to determine optimal product mix in case of existence of a limiting factor and how to calculate purchase consideration in case of amalgamation/absorption of companies in the nature of merger or purchase.
	CE-302 A	Management Accounting - I	Students will be able to understand basics of various topics like management accounting, ratio analysis, analysis of financial statements, cash flow statement, budgeting and budgetary control in detail.
	FC 301 D	Business Ethics	Students know about the various Ethical Aspects concerning the Functioning of Business Enterprises, within the Organizations and in their Relationship with the External World.

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			They will understand employee duties and rights in organization, marketing strategies with ethics, corporate responsibility etc. They will learn how to handle ethical dilemmas at work.
	SS 301 C	Presentation skills	Students will understand the importance of making a presentation and know different ways of doing a powerful presentation. They will get acquainted with different tools and techniques of a good presentation.
Sem-VI	CC-306	Indian business and Economic Environment	Students will get knowledge of economic environment of the country and the policies framed by the government for businesses like Technology policy, Industrial policy, Agriculture policy, EXIM policy etc.. Besides they will also learn about foreign trade and international economic environment.
	CC-307	Fundamentals of Financial Management	The student, after studying this paper will get deeply knowledge of the main topics of financial management like capitalization, capital budgeting, working capital management and cost of capital.
	CC-308	Business Law-II	The object of the course is to provide a brief idea of frame work of a few business laws in India. The students will study the changes in these laws made from time to time
	CC-309	Commercial Communication- VI	It will improve collaboration and communication skills of students and will enhance multimedia literacy skills of students. Students will easily get in touch with their communicative aspects. Students will understand different communicative techniques.
	CC-310	Fundamental statistics - iv	Students will get awareness about the various concepts and tools of fundamental statistics like hypothesis testing, index number, time series.
	CE-303 A	Management accounting -II	To provide in-depth study of the knowledge comprising of the techniques and methods of planning and execute a cost and management audit assignment like standard costing 1 and 2 capital budgeting, time value.

	CE-304 A	Auditing - II	The student, after studying this paper will get deeply knowledge of company audit, audit report and certificate, divisible profit and audit programme and investigation.
	FC 302 D	Financial services	Students will enrich the knowledge on key areas relating to management of financial services. It will help the students to acquire skills necessary to successfully carve a career in areas of financial services. They will get knowledge about mutual funds, merchant banking, leasing, hire-purchase policy, venture capital, factoring, depository system etc.
	SS 302 A	Business history	Students will acquire knowledge regarding the emerging issues in business at the national and international level in the light of the policies of liberalization and globalization, in the light of business history. They will get idea about economic overview or trends about market. They will learn about various economic policies affecting business.